# Making your Next Career Move with Intention

Erin Daiber, CPA, PCC

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#### Webinar Features and CPE Credit



**Asking Questions** 



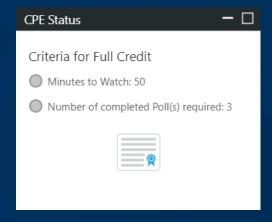
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Help



**CPE Credit** 





#### Moderator

Terry Mormile, CPA, CAE

Director,
International Education & Career Services

IMA





#### Featured Presenter

Erin Daiber, CPA, PCC
Founder
Well Balanced Accountants





# Erin Daiber's Biography

- Erin Daiber is a relatable and results-oriented CPA turned coach, speaker & trainer in the accounting profession. She is the founder of Well Balanced Accountants LLC, the creator of popular programs such as the CPA Exam Launchpad.
- Erin is known for her fresh approach to providing leadership development solutions designed specifically for your team of accountants. As a speaker, she shows accountants how to develop the skills they need to unleash the potential in themselves and others so they can have a long and fulfilling career in the field.

### Learning Objectives

- 1. Identify exactly what you're looking for in your next job or role.
- 2. Objectively evaluate potential opportunities for fit and function.
- 3. Discover if a job is right for you by being more thorough in your evaluation process.

#### Poll Question 1:

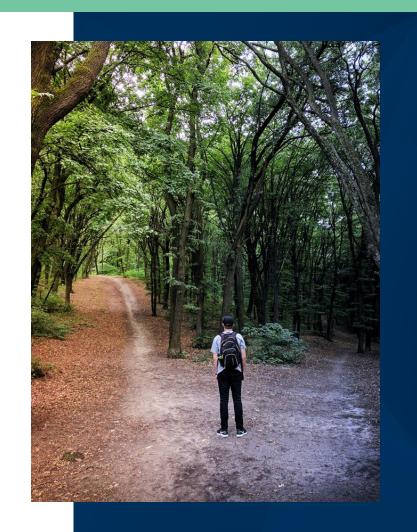
#### Which of the following best describes you?

- a. Happy in my job- not considering a move
- b. I would consider a job move for the right reasons
- c. Actively looking for a new role
- d. Getting ready for retirement
- e. Other

# Poll Question 1 Results: (Placeholder)

# Common Mistakes When Making a Job Move

- Leaving as a reaction to circumstances vs. moving with purpose.
- Rushing into a new role without proper evaluation or examination
- Looking to another role to solve your challenges without self-reflection first









What do you love about your current job?

What do you like about it?

What don't you like?



#### Poll Question 2:

What is most important to you in considering a potential new role?

- a. Salary and Benefits
- b. Work/Life balance
- c. Title or Promotion
- d. Other

# Poll Question 2 Results: (Placeholder)



# Example: Buying a Home

# Conditions of Satisfaction (COS)

- Location
- Size
- Commute
- Bedrooms/ Bathrooms
- Neighborhood
- Design/Style
- Other preferences

- In Alexandria
- 1500 Sq. Ft. minimum
- 3 bedrooms minimum
- Townhouse or Single-Family Home
- Modern or modernized with quaint details
- Walkable neighborhood: Groceries, restaurants, coffee nearby
- Close to public transportation
- Max commute to work= 30 minutes
- Outdoor space
- Close to dog park

#### Conditions of Satisfaction: Your Next Role

- Location
- Company
  - (Size, Industry, Type)
- Pay & Benefits
- Team
- Culture
- Flexibility
- Growth Potential
- Experience



#### Step 2: Non-negotiables (Deal Breakers)

#### **Conditions of Satisfaction**

- \$150K+
- 3 weeks of vacation or Results Only Workplace
- Hybrid work environment
- Work with a supportive, communicative team
- 5 or fewer direct reports
- Commute <30 minutes from home</li>
- Non-profit organization or organization that has a social impact commitment

- Supportive culture
- Open communication
- Coaching/ mentoring culture that promotes development
- Ability for promotion within 2-3 years
- Gain experience in Grant management/ administration
- Gain experience in financial reporting
- Gain experience with budgeting/ managing larger budget dollars.

#### Step 2: Non-negotiables (Deal Breakers)

#### **Non-Negotiables**

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#### Your Job...

- Review it daily
- Believe that you can find this job
- Imagine yourself in it!

- TRUST THE PROCESS.
- Let people know what you're looking for
- Don't Faulter.



### Poll Question 3:

# What is your typical pattern when it comes to evaluating new career opportunities?

- a. Rush into a role without asking enough questions
- b. Rush into a role without considering my long-term plan
- c. Carefully consider and weigh all the options
- d. I am typically resistant to making job moves (loyalty, fear, creature of habit, etc.)
- e. Other

# Poll Question 3 Results: (Placeholder)

#### Does this job meet your C.O.S?

You should already have this information.

Let's get creative!

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#### Asking Questions to Determine Fit

Culture Team Environment

Promotions Career Growth

Learning
Opportunities
Company
Context

- What does the interviewer like about their job? The culture?
- What do you look for in a team member?
- Do team members typically work independently or as a team?
- How do you foster a collaborative team?
- Does your team (this group/department) interact or collaborate with other departments?
- What has their career growth been like? Tell me more about your career path.
- What does the typical career path for someone in this role look like?
- Tell me about a typical day in this role.
- What are some of the key responsibilities for this role?
- How does this role help solve your key challenges?
- How does this role contribute to the bigger picture of the organization?
- Are there any questions from the way I answered today or my background that I can answer for you?







### Poll Question 4:

Have you gained new tools and resources to use in your next job search?

- a. Absolutely!
- b. Sadly, no. I need something else.
- c. Other

# Poll Question 4 Results: (Placeholder)

# Let's continue the conversation!



Erin Daiber





#### Questions and Answers



Erin Daiber, CPA, PCC
Founder
Well Balanced Accountants



Terry Mormile, CPA, CAE

Director,
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#### Thank You to Our Featured Presenter!

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#### **Final Reminders**

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- ▶ Please print a copy of the CPE certificate for your records.
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# Thank you!

