Scenario Planning in a Shifting Environment

Fabian Preindl

Ashley Bovino

Sumeet Agrawal

May 12, 2025



The Association of Accountants and Financial Professionals in Business



Fabian Preindl
VP, Finance Evolution & Al Strategy
Hyatt Hotels



Ashley Bovino
CFO
American Farmland Trust



Sumeet Agrawal
Managing Partner
SmartScale Finance

Poll Question 1:

How confident are you in your organization's ability to respond to sudden disruption (e.g., market shift, regulatory change)?

- a. Very confident
- b. Somewhat confident
- c. Not very confident
- d. We don't have a clear plan

Poll Question 1 Results: (Placeholder)



Fabian Preindl
VP, Finance Evolution & Al Strategy
Hyatt Hotels



Ashley Bovino
CFO
American Farmland Trust



Sumeet Agrawal
Managing Partner
SmartScale Finance

Poll Question 2:

How much of your time during scenario planning is spent on financial activities versus working with stakeholders?

- a. Mostly on financial activities (75% or more)
- Balanced between financial activities and stakeholder engagement (50/50)
- c. Mostly on working with stakeholders (75% or more)
- d. Minimal time on either (less than 25%)

Poll Question 2 Results: (Placeholder)



Fabian Preindl
VP, Finance Evolution & Al Strategy
Hyatt Hotels



Ashley Bovino
CFO
American Farmland Trust



Sumeet Agrawal
Managing Partner
SmartScale Finance

Poll Question 3:

Which of these do you rely on most when making decisions during uncertainty?

- a. Historical data
- Real-time dashboards and KPIs
- c. Executive instinct or experience
- d. Pre-defined scenario plans

Poll Question 3 Results: (Placeholder)



Fabian Preindl
VP, Finance Evolution & Al Strategy
Hyatt Hotels



Ashley Bovino
CFO
American Farmland Trust



Sumeet Agrawal
Managing Partner
SmartScale Finance

Poll Question 4:

Which skill do you think is most critical for finance professionals during uncertain times?

- a. Strategic thinking
- b. Communication
- c. Data analysis
- d. Risk management

Poll Question 4 Results: (Placeholder)

Questions and Answers



Dianna Steinbach
Chief Growth and Marketing
Officer
IMA



Fabian Preindl
VP, Finance Evolution & Al
Strategy
Hyatt Hotels



Ashley Bovino
CFO
American Farmland Trust



Sumeet Agrawal
Managing Partner
SmartScale Finance

Thank you!



The Association of Accountants and Financial Professionals in Business